

28.06.2023 Heike Passauer International Cooperation e-mobi BW, Stuttgart



# **Economic Key-Facts Baden-Württemberg**

- Located in the Southwest of Germany
- Neighbouring countries/states: Switzerland, France, Bavaria
- 11.2 million inhabitans live in Baden-Württemberg
- High industrial density
- GDP in 2022: 573 bn Euro (14 % of German GDP)
- Most important sectors in turnover and number of employees:
  - Automotive
  - Mechanical Engineering
- Further key-sectors:
  - ICT
  - Environmental Technologies incl. renewable energies
  - Healthcare
- Home to global players like Mercedes-Benz, Porsche, Bosch, Trumpf, SAP
- However: most companies are SME's
- Strong international activities, no matter if SME or global player

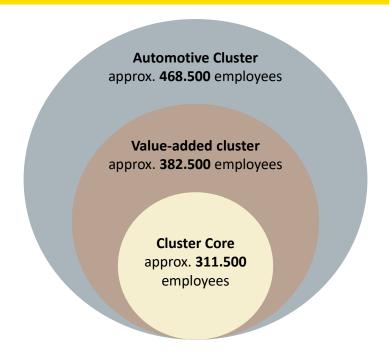




# **Automotive sector in Baden-Württemberg**

Major industrial sector and source of innovation

- more than 130 years of automotive engineering
- three large OEMs: Mercedes-Benz, Porsche, Audi
- more than 1000 suppliers
- 25% of German automotive production
- 6% of active population employed in automotive sector
- approx. 470.000 people contribute to the automotive industry
- Automotive sector with the highest export share in BW: 55.3 billion Euro in 2022



Automotive engineering (Production, Parts & Components, etc.)

Cluster core & supplier and other equipment suppliers

Motor vehicle craft & sales and other car related services



# **External and internal challenges of the automotive industry**

Transformations in and around the vehicle meet with reorganisation of supply relationships





## **Major initiatives in Baden-Württemberg**



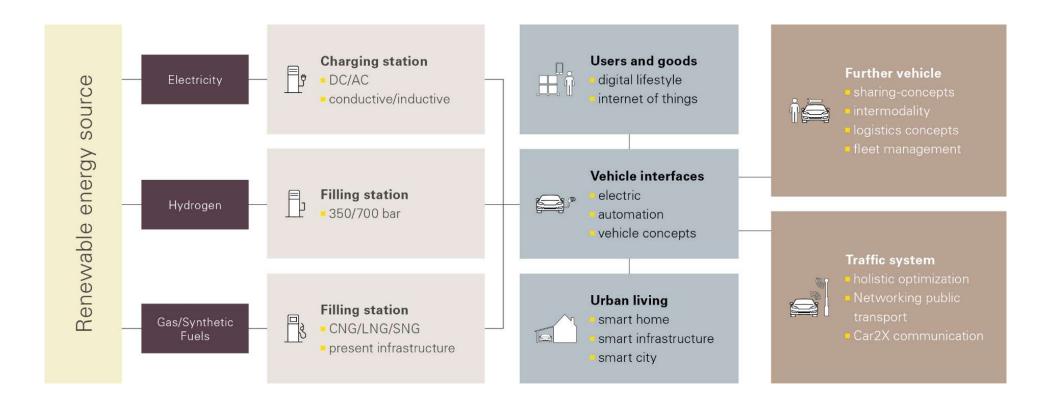
- founded in 2010 by the State of BW
- create an independent competence centre & innovation agency for new mobility solutions
- strengthen and promote BW as business and technology location for new mobility solutions
- reaction to disruptive changes and climate change
- 100% publicly financed, BW is our only shareholder

www.e-mobilbw.de



# **Future mobility solutions**

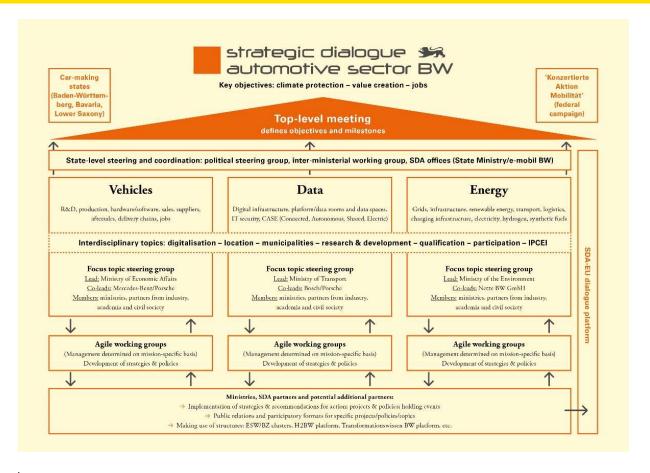
A systemic approach





# Strategic Dialogue for the Automotive Sector BW

Managing the transformation process





## **Intiatives of e-mobil BW**













Strategic dialogue for the automotive sector



Information centre for the transformation of the automotive sector in Baden-Württemberg



Strong partners for the industrialisation of electric mobility







# 200 members

from the mobility environment in Baden-Württemberg



**Network** connecting business, science and the public sector

**R&D projects** for the industrialisation of electric mobility

**Knowledge transfer** with seminars and studies

**Internationalisation** through projects, matchmaking and delegation trips



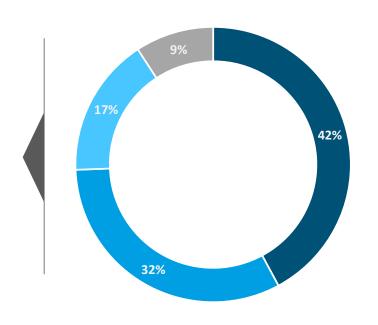
Membership structure

small & medium-sized enterprises <250 employees

large companies >1000 employees

medium-sized enterprises >250 employees

research institutions/universities



## Get to know our **members**!





Innovations in four strategic sectors



### **Vehicle**

- modular & autonomous vehicle concepts
- innovative thermal management solutions
- diagnostics & maintenance
- battery, e-motor



## **Energy**

- bidirectional charging
- innovative energy systems
- charging infrastructure for battery-electric trucks



### **ICT**

- new mobility concepts & intermodality
- digitalisation in vehicles and infrastructure
- cybersecurity



### **Production**

- increasing efficiency in manufacturing
- design and production concepts
- circular economy & recycling

knowledge transfer

training and continuing education

internationalisation



Cooperation: task forces and working groups



**Commercial Vehicles** 



Automated and connected driving



Skilled workforce and qualification



**E-motor production** 



Circular economy (battery, hydrogen technologies)

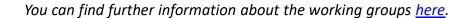
**Recycling of hydrogen technologies** 

**Battery recycling** 

automated disassembly



**Internationalisation** 





## Cluster Fuel Cell BW & Platform H2BW

Expansion of hydrogen and fuel cell technology in Baden-Württemberg



Over 200 Partners

Initiation of joint research projects

Search for R&D cooperation partners and suitable funding programs

Cooperation with international partners and networks

Participation in national and international events and trade fairs



Platform H2BW as the first step toward implementing the hydrogen roadmap:

- Cross-sectoral umbrella for hydrogen and fuel cell activities in the country
- Bundling of activities and networking of actors

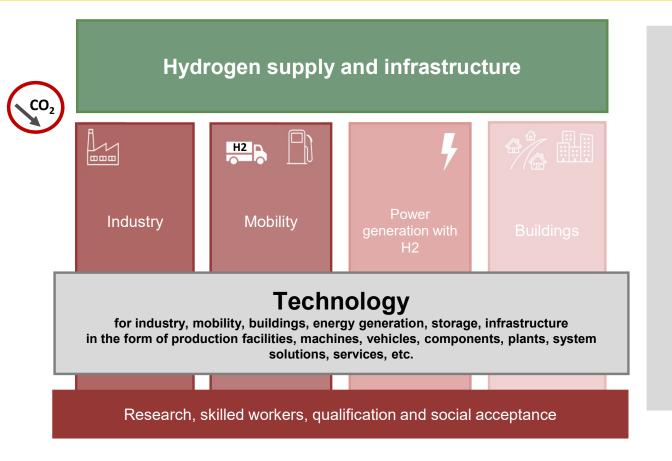


https://www.plattform-h2bw.de/



## **Platform H2BW**

Cross-sectoral umbrella for activities in the area of hydrogen and fuel cell technology



Entire value chain of hydrogen technology is relevant:

- Mobility
- Industry
- Buildings
- Power generation
- Hydrogen production, storage, and distribution



## **Cluster Fuel Cell BW**

Overview

# 216 partner

of hydrogen and fuel cell technology from Baden-Württemberg

activities along the hydrogen value chain:

# Network of business, science and the public sector

#### Extract of the partners:















































## **Cluster Fuel Cell BW**

Tasks

Our cluster enables the exchange and knowledge transfer necessary to promote hydrogen and fuel cell technologies with Baden-Württemberg:









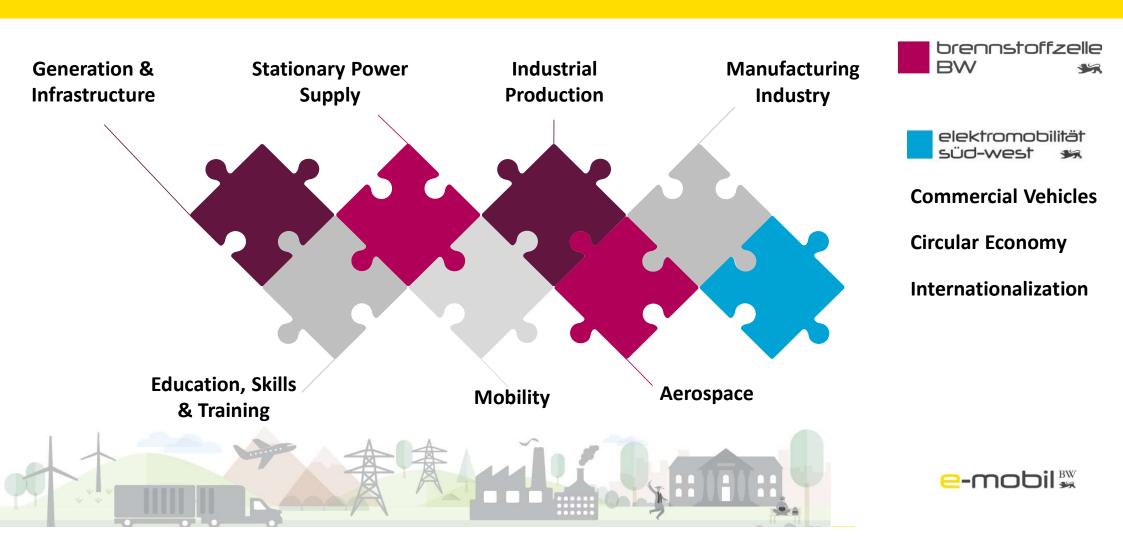






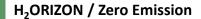
## **Cluster Fuel Cell BW**

Key activities and working groups



# **Current projects in the region**

Overview (extract of several projects)



Large-scale production of green hydrogen and showcase for sector coupling

Federal State

#### **Model Region Green Hydrogen**

Showcase for sector coupling and application of hydrogen and fuel cell technologies in urban and rural areas

HyFIVE **H2 GeNeSiS** 

47 Mio. € Federal State
Funding & FFRD-Funding

#### **H2-Wyhlen real laboratory**

Production of hydrogen by means of electrolysis with green electricity from the neighbouring hydropower plant.

13,5 Mio. € National Funding

Scaling

### HyFab & HyFab-2

Fuel cell development platform: Industrialisation of fuel cell stack production

Federal State

Application

5 Mio. € Federal

State Funding

### **Future Programme Hydrogen BW**

Over 20 projects to build a future-oriented and sustainable hydrogen economy

### **Elektrolysis made in BW**

Technology transfer as "electrolysis showcase" for electrolysis production in Baden-Württemberg

**H2Rhein-Neckar & H2Rivers** 

Hydrogen in mobility: hydrogen production for fuel cell bus fleets including infrastructure

16,55 Mio. € Federal State
Funding & 20 Mio. € National

### Climate protection & value creation through hydrogen

Project start in January 2023: Building a hydrogen economy in the state by fostering innovation and investment

around 20 Mio. €
Federal State
Funding



## Information centre for the transformation of the automotive sector in BW

Supporting SME's from the supplier sector and the motor industry in Baden-Württemberg



transformations Funded by the Ministry of Economic Affairs, Labour and Tourism Baden-Württemberg and part of the Automotive Stragegic Dialogue in Baden-Württemberg

Knowledge and relevant information regarding technical and economic aspects of the transformation of the automotive industry.

Knowledge Data Base

Advice

Initial consultation by the centre for the tranformation Baden-Württemberg. Access to a consulting data base and information about consulting vouchers funded by the Ministry of Economic Affairs, Labour and Tourism.

Various networks and events relevant for the topics of transformation.

Networking

Advanced Education & Training Easy Access to data base containing information about advanced education and training.

The transformation process of the automotive industry can be advanced by using existing potentials in the context of cooperative projects in affected regions



# Cooperation Auvergne-Rhône-Alpes / e-mobil BW

overview of activities since 2010

- joint engagement in European network "Four Motors for Europe" since 2010
  - working group "Electric and Hydrogen Mobility" with clusters and innovation networks from Catalonia, Lombardy and Flanders (associated region)

- regular exchange between e-mobil BW and CARA since 2010
- MoU between e-mobil BW/Cluster Electric Mobility South-West and CARA (formerly: LUTB-RAAC) signed in October 2013
- delegation visits and conference/trade fair participations from both networks
- German-French Alliance for Innovative Mobility Solutions (AllFraTech), 2017-2021
  - including letter-of-intent on intensified cooperation
- hEVy Charge EU initiative (cross-border charging infrastructure for long-haul battery electric trucks)



# Cooperation CARA / e-mobil BW

Perspectives for future cooperation

### Common initiatives

- hEVy Charge EU initiative (cross-border charging infrastructure for long-haul battery electric trucks)
- European Automotive Cluster Network (EACN)

## Cluster management

- Regular exchange
- Identifying common topics of interests

## Knowledge transfer & initiation of projects

- Working groups
- Workshops on funding calls
- Trade fairs (Hannover Trade Fair, Battery Show Europe, Automotive Suppliers' Day)
- ClusterXchange programme/company visits



# **Bundled expertise from Baden-Württemberg**

Competence Atlas of the Electromobility South-West and Fuel Cell BW Clusters



